WATERSHED MANAGEMENT GROUP • 2012 ANNUAL REPORT

Partnerships FOR IMPROVING COMMUNITY WATERSHEDS





Because of You...

Our most important partnership.

This annual report is all about the partnerships that help us meet our mission. In truth, as a donor you are our most important partner in the community. Last year 47% of WMG's income came from private donors–people just like you who care about our mission and walk the talk by giving money to support it. This annual report is dedicated to all of our generous donors. We couldn't do it without you!

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WMG Founders Re-unite in India

By Lisa Shipek

In early September, Catlow and I made the 9,000-mile journey to Panchgani, Maharashtra, India to reunite with our WMG co-founders, Jared Buono and Sowmya Somnath. After weeks of living and working alongside Jared and Sowmya, I can confidently say WMG is making a real and lasting impact in rural India. We visited very tangible projects—including new spring boxes providing drinking water to villages, school hand washing programs, and more household tippy taps than we could count. Even in this short visit, we witnessed less tangible impacts too—like the strong bonds WMG has built with villagers to tackle long-term watershed monitoring, and the children who feel empowered to create change in their families. Along the way, Catlow and I created a video blog documenting our India programs to share our experience with you. Check out: watershedmg.org/india-blog.



Watershed Management Group develops and implements community-based solutions to ensure the long-term prosperity of people and health of the environment. We provide people with the knowledge, skills, and resources for sustainable livelihoods.

Letter from the Director





Partnerships for improving community watersheds

Collaboration, not competition. This is one of Watershed Management Group's core values. In other words, we love partnerships! Partnerships of all sizes and shapes. We partner with municipal governments, contractors, K-12 schools, universities, social service organizations, and neighborhood groups. We partner with individuals and families through our Green Living Co-op program. Workshop hosts open up their homes to volunteers they probably don't know—and backyards are turned into hands-on classrooms as instructors lead raingarden, cistern, or greywater installations.

Our other core values aptly position us for effective partnerships-openness; transparency; diversity; positive, can-do attitude; community; and walking the talk. For example, our can-do attitude was central in WMG's effort to start the Community Water Coalition and pilot new site-built composting toilets in collaboration with the Arizona Department of Environmental Quality-both achievements of the last year highlighted in this report.

Along with these values, we also prioritize partnering with people in need. From our international work to our domestic programs, we want to ensure our services are available to low-income and disadvantaged communities. That's why we partner with organizations like the Primavera Foundation and Southern Arizona Community Food Bank in Tucson, the Southwest Autism Research and Resource Center and Primera Iglesia in Phoenix, and Grampari, an organization focused on improving rural livelihoods in India.

One of the most exciting developments of 2012 was the inheritance of a residential property in central Tucson from the estate of Marguerite Fisher–our longtime donor partner. We have been working diligently to turn this property into WMG's Living Lab and Learning Center, a space that will be a top-notch demonstration site with an educational center and our headquarters office. Along with basic property cleanup, we have been working on a zoning exception, and we conducted a feasibility study for a capital campaign. WMG will have so many exciting opportunities to walk the talk with this new property, and share all the green-living systems with you through workshops, tours, and presentations.

Thanks to you for partnering with WMG as a donor this year. We are looking forward to all the new and dynamic partnerships to improve our community watersheds in 2013.

Lisa Shipek Executive Director





By Karilyn Roach, Program Coordinator

Watershed Management Group is taking a leading role in two Tucson initiatives to restore watershed health and our desert washes and rivers. Building on our solid work around the "how-to" of water conservation, we are forging key partnerships to link grassroots actions to municipal and regional policy changes.

Community Water Coalition

The Community Water Coalition brings together diverse groups working in the Tucson region to advocate for water policies that support a healthy environment and resilient communities.

The 12 member organizations and impassioned individuals that form the Coalition each bring a unique perspective and understanding of our water future. Alone, WMG is just one voice. The Coalition becomes a megaphone for our voice and those of our partners.

Over the last year, WMG has committed both time and money to this effort and has taken a leadership role in the Coalition, holding a seat on the Coalition's Advisory Committee, serving as Treasurer, and hosting the Coalition's sole staff position of Coordinator in our office. As a result, the Coalition has grown from an idea into a powerful force in the regional water dialogue.

In the last year, the Coalition built a strong relationship with Tucson's Mayor and City Council—literally earning a seat at the table to discuss Tucson's water future through participation in the Mayor's Green Roundtable. Pima County also reached out to the Coalition in 2012, offering a representative to sit on the Coalition's working group to identify best uses for the Conservation Effluent Pool—10,000 acre feet of treated wastewater set aside to support the environment.

The Coalition is looking to expand in 2013 by bringing on new member organizations or business affiliates. To find out more, please visit communitywatercoalition.org.

Community Water Coalition Members:

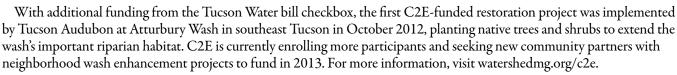
- Center for Biological Diversity
- Cienega Watershed Partnership
- Coalitions of Mutual Endeavor
- Coalition for Sonoran Desert Protection
- Community Food Bank of Southern Arizona
- Desert Watch
- Primavera Foundation
- Save the Scenic Santa Ritas
- · Sierra Club-Rincon Group
- Sustainable Tucson
- Tucson Audubon
- Tucson Mountain Association
- Watershed Management Group



Conserve to Enhance

The other WMG-sponsored avenue for water for the environment is through the Tucson Conserve to Enhance program (C2E). This program, run in partnership with the Sonoran Institute and the University of Arizona Water Resources Research Center, has just wrapped up a two-year pilot phase.

In the last two years, 60 pilot participants saved more than two million gallons of water, installed rainwaterharvesting systems at 30 homes, and donated nearly \$2,000 to enhancement projects.



Through education, working with partners and local leaders, and connecting people to our local water resources, these two initiatives are powerful tools to ensure watershed health and bring our groundwater and river systems back into balance.







Community Food Bank of Southern Arizona

The Community Water Coalition, by nature, relies on a spirit of partnership to thrive. One key partner in the formation and success of the Coalition is the Community Food Bank of Southern Arizona.

The Community Food Bank's mission is like that of most food banks'—to feed the hungry in our community—but where they may differ is in their understanding that, as Leona Davis, Education and Advocacy Coordinator at the Food Bank, states, "maintaining a resilient regional food system as a vital part of our ability to be food secure in Southern Arizona."

Davis represents the Community Food Bank on the Coalition's Advisory Committee and sees the work of the Coalition as central to her organization's mission. "As food cannot be grown without available water, regional water security becomes an important issue that is central to our mission."

The participation of the Community Food Bank not only expands the Coalition's ability to represent the voice of our region more completely, but offers a seat at the table to a group not ordinarily included in discussions about environmental health. Davis says, "Municipal and regional water decisions have a profound effect on our clients, who represent the most vulnerable sector of our community to environmental problems. The Coalition allows us to speak on their behalf in these critical discussions."



By Catlow Shipek and Tory Syracuse

This year, Watershed Management Group has added a new layer to our work: training Soil Stewards. Soil is an essential—if often overlooked—part of any watershed. From highly urbanized areas to rural farmland to untrammeled wilderness, soil is the sponge that soaks up water and nourishes plant life. Along with training people to be responsible stewards of water, WMG believes it's important for everyone to be stewards of soil as well, enabling more holistic care of our watersheds, from our backyards to our neighborhoods.

One way to become a soil steward is to transform the way we think about waste. Everything from tree trimmings to food scraps to human waste can be utilized as a resource—and the most valuable resources for soil enhancement can often be found at our homes and work places. So this year we launched the Soil Stewards program, a two year pilot working with early adopters to turn more challenging wastes into resources and learn about building and maintaining healthy soils in the process.

There are two main tracks in the program: 1) the Compost Toilet pilot, where Soil Stewards are learning first-hand the nutrient value of composted human waste ("humanure") and diverted urine in their own backyards, and 2) the Neighborhood Mulching pilot, where Soil Stewards are working with their neighborhoods to turn green waste into mulch for common areas.

Through the Compost Toilet project, we developed and are testing two "site-built" composting toilet designs. Site-built systems are more affordable and sometimes more effective than commercially-sold composting toilets. The Soil Stewards have each constructed a "site-built" composting toilet at their home and are evaluating them based on performance and likeability. Soil Stewards re-connect a broken nutrient cycle by safely utilizing humanure in their yards, and they no longer use potable water and associated energy to flush this "waste" down the toilet.

Through the Neighborhood Mulching pilot, Soil Stewards organized tree trimming workdays with their neighbors and prepared trimmings to be mulched by Romeo Tree Service (a local tree trimming company) for use in water-harvesting basins and as a landscape cover. Organic mulch enhances soil and helps retain soil moisture (plants in mulched soil





Arizona Department of Environmental Quality

Meet Chuck Graf, Senior Hydrologist with the Arizona Department of Environmental Quality (ADEQ). Mr. Graf is the regulatory representative on the Advisory Committee of WMG's Composting Toilet pilot. ADEQ is tasked with protecting environmental health in the state by ensuring regulated systems are in compliance with state and federal standards.

"Working with WMG's Composting Toilet Pilot advisory committee has been a positive experience where ADEQ has been able to collaborate with committed community members and organizations to design, test, and address regulatory concerns for these interesting technologies," says Chuck.

Chuck has been vital in advising the pilot program how to navigate through the regulatory framework and see that the goals of the research project are met. ADEQ continually seeks to improve the high standards of environmental health we all enjoy, and Chuck's openness to the idea of new and innovative green technologies has been essential in ensuring that this pilot project will result in solutions that continue to protect human health while also reducing our impact on the natural environment.

require about three times less water than plants in bare soil during the hottest months). This program helps neighborhoods reduce their green "waste" going to the landfill, while enhancing their landscapes and saving water.

Along with on-the-ground actions, WMG is working with two advisory committees through the pilot programs to ensure this work has a lasting impact. Through the Compost Toilet advisory committee, we are working with the Arizona Department of Environmental Quality to officially approve the two site-built designs so all Arizonans can benefit from these systems. Through the Neighborhood Mulching advisory committee, we are working with various stakeholders in the City of Tucson to start a green waste mulching program with Tucson's waste management services.

The Soil Stewards program has been enriched by numerous partnerships over the past year, including The University of Arizona's Bureau of Applied Research in Anthropology, led by Dr. Diane Austin. Graduate students are leading the valuable monitoring processes and participant surveys to provide feedback on both pilot programs. We've also benefitted from working with various technical experts, like composting toilet guru David Omick, whose decades of experience helped us design and test the site-built systems.

If you are not participating in our Soil Stewards program, and want to help create healthy soils, don't fret—we have many other opportunities and resources, including free webinars and public workshops and a variety of educational resources on our website. To learn more, visit: watershedmg.org/soil-stewards.

WMG is happy to help you turn your "waste"-kitchen scraps, tree trimmings, what you flush down the toilet, and your greywater and stormwater runoff-into resources to create productive yards and neighborhoods. The Soil Stewards program is empowering residents with the knowledge to cultivate every aspect of their local watershed, from top to bottom.

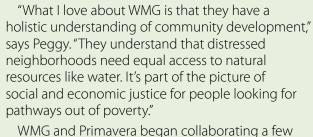




Primavera Foundation

Peggy Hutchison, Executive Director of Primavera Foundation, has a unique perspective on collaborative partnerships. "My philosophy is that our strength as an organization is reflective of the partnerships we build in the community. We are not an isolated entity. We connect with other organizations, each bringing our own assets to the table."

Primavera's partnership with Watershed Management Group demonstrates this philosophy. At first blush one might wonder what a conservation organization and an anti-poverty service organization have in common. Turns out it's quite a bit.



WMG and Primavera began collaborating a few years ago when WMG was looking for greywater demonstration sites. Primavera's women's shelter, Casa Paloma, turned out to be a great site due to the amount of laundry, showers, and other water usage on site. WMG held a graywater workshop at Casa Paloma, involving shelter residents, neighborhood volunteers, and Primavera staff. Now Casa Paloma has thriving fruit trees and edible plants, as well as a community garden tended by residents.

After this successful collaboration, the two organizations worked together to "green" all twelve of Primavera's properties, while also training Primavera Works' landscaping staff in water harvesting. Primavera Works provides employment training and opportunities (like landscaping) for people who are homeless and unemployed or under-employed.

"This project is particularly exciting because it is developing the skills and expertise of our staff, and helping us build a whole new line of business that benefits the people we serve. We couldn't have done it without WMG."

"WMG is a great partner for Primavera because they share many of our guiding principles: strong leadership, compassion, accountability, and respect. They know what it means to invest in people and their neighborhoods. Most importantly, they work with us to analyze problems and challenges and learn from them. Like us, they always aspire to make it better."









By Catlow Shipek, Senior Program Manager

Watershed Management Group's Green Living Co-op implements residential-scale solutions such as rainwater and greywater harvesting, habitat restoration, and food production systems. These solutions fit our unique approach of fostering personal action to have community, regional, and even global impacts.

In 2012, WMG Co-op instructors led 55 "barn-raising" workshops in Tucson including another 6 workshops through budding Co-op programs in Phoenix, AZ and Santa Barbara, CA. Community volunteers, 554 in total, logged 2,770 hours. By attending workshops, volunteers gain skills and expertise to implement their own projects, increasing the impacts well beyond Co-op workshops.

- **67,760 gallons.** Constructed capacity of rainwater harvesting systems.
- **80,700 gallons.** Diverted annual greywater to irrigate landscape plants.
- **26,620 gallons.** Annual potable water saved not flushed down toilets thanks to use of composting toilets.
- **222,660 gallons.** Estimated annual potable water savings based on utilization of rainwater, greywater, and composting toilets.

But the impact doesn't stop with water conservation. An estimated 40% of Tucson's energy demand is used to pump and treat water. Here are some energy savings from Co-op projects¹.

- 1,458 kilowatt hours. Energy saved by reducing potable water demand.
- 232 kilowatt hours. Energy saved by not treating diverted greywater and not flushing toilet water.

The impact continues to ripple out. The Tucson Co-op planted 77 native trees and 23 fruit trees irrigated by rain and greywater. Here are some benefit services provided by trees, which continue to grow each year as the tree grows².

- **\$3,092.** Annual value of benefits derived from trees which provide services related to energy savings, food production, increased home value, and carbon reduction.
- 17,030 pounds. Amount of carbon avoided and sequestered each year.
- **7,390 kilowatt hours.** Energy conserved due to reduced heating and cooling needs.

Whether you attended a Co-op workshop, hosted a Co-op workshop, or donated to WMG to support our Co-op programs, you are playing an important role in conserving water and energy, and these savings are multiplying every year!



Monica Brown, Phoenix Green Living Yo-op Member

Expanding the Co-op Program to Phoenix required the development of brand new partnerships with committed volunteers who were willing to bring something new into their community. Monica Brown has been just such a partner. Monica invited WMG to host the first Green Living Co-op project in Phoenix at her home in 2011.

"I was blown away. People show up at your home and it's like they're your best friends. It's such a community environment. It really touched my heart."

In addition to hosting a workshop on her property, Monica has also taken many WMG workshops, including the Water Harvesting Certification Course, which she calls "intense, professional and expansive."

"What I love is that you learn so much, and that you can take the information and experience you gain and apply it right away for your own property or someone else's."

Monica says her experience with WMG has opened her eyes to the importance of water conservation and sustainable living. "My aha moment during the course was realizing how much energy is required to actually get tap water into your house. Most of us don't think about that. We just turn it on and it shows up. We're not only using a lot of water, we're using other resources and energy just to get the water into our homes. It's unnecessary."

"We live in the desert. I think we are getting to the point on this earth where we don't have a choice. It's a practicality, a necessity." As the mother of three children, Monica wants to take what she has learned through WMG and help her children understand their responsibility as stewards of the environment. "It's all part of me now. I don't even have to think about it. That's what I want for them."

When asked why she volunteers and gives financially to support WMG, Monica says she believes it's important to support what you believe in. "Giving to WMG is important. It's

energetic. It's bigger than just the financial support or volunteer time you put in. The energy you put out to help WMG comes back to you exponentially. It ripples out and draws more people into the organization."





By Tory Syracuse, Associate Director

The past year has been a season of "firsts" as the Green Streets program has implemented projects in four new cities: the first curb cuts in Flagstaff, the first curb cores in Phoenix, our first foray into permeable pavement in Lake Havasu City, and our first green infrastructure demonstration sites in Sierra Vista. These projects brought together a diversity of people, from school and church groups to neighborhood and military volunteers, to work with Watershed Management Group and City staff to design and build educational demonstration sites.

Furthermore, the planning and approval process for these projects sparked conversations with different city departments that have already begun to drive policy changes in support of green infrastructure.

In October 2011 and February 2012, WMG worked with Primera Iglesia Metodista Unida, a church just south of downtown Phoenix, to implement the first curb cores in Phoenix and transform a once-barren corner into an oasis of shade trees and natural beauty nourished by stormwater.

The effort was truly community-driven, with neighborhood residents, the church community (including homeless residents who shelter there), and volunteers from throughout the Phoenix area lending a hand.

WMG staff worked closely with the City of Phoenix Department of Transportation to receive permits and approval for the project at Primera Iglesia, and along the way, learned that the city did not have an internal process for approving such projects. In March 2012, WMG received a grant from the Arizona State Forestry Department to work with the City of Phoenix to create additional demonstration sites with volunteers and to craft an easily-navigable, standardized process for residents seeking city approval for green infrastructure projects. The project also includes the development of standard, city-approved green infrastructure designs to provide a framework for implementing green infrastructure throughout the city more readily.

Forging partnerships in new communities has been a key success of WMG's Green Streets program this year, allowing for expansion of the on-the-ground work that is helping drive progressive green infrastructure policy across the state.









Because of You!

Collaborative Watershed Projects Meet Basic Water Needs in India and Burkina Faso



By Jared Buono, India Country Director

In our partner villages in rural India and Burkina Faso, water is the number one challenge as degraded ecosystems and poor aquifers mean that heavy monsoon rains quickly run off or evaporate leaving a long, dry and hot wait until the next rainy season brings relief. But safe drinking water and soil moisture to support crops are essential to help people pull themselves out of poverty. We partnered with farmers to restore watershed function and promote groundwater recharge in nine villages in 2012.

Our spring box projects in rural India provide technical guidance to villages seeking a gravity-fed source of safe and sustainable drinking water—and this year we helped two communities with over 500 people achieve that goal. One such community, Godavalli, was a small rural village with plenty of water until the expansion of a neighboring town increased construction and the demand for water in their area. Their traditional source of drinking water was a natural spring that became polluted and failed to supply enough water after many new wells were dug. We helped them devise a plan to protect the watershed above their main spring, and we designed a spring box to more safely and efficiently capture the water at the spring source. The impact of WMG's work in Godavalli and other villages has rippled out, getting the attention of the India government, who now mandates our approach for natural springs and watershed activities throughout Satara District in Maharashtra.

In Burkina Faso we trained three communities to manufacture and install gabions (wire frame dams). The dams were installed in farmer fields to capture water during monsoons to increase crop yields and prevent erosion. And the communities can now manufacture the gabions for increased income while promoting ecological restoration.

It is this type of collaborative project, where communities are empowered to create their own solutions or increase income through sustainable projects, that we strive for. It's an approach that not only strengthens watersheds and ecosystems, but also strengthens communities on the path to prosperity.



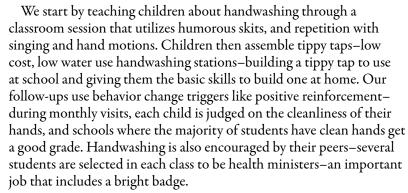
By Sowmya Somnath, Water, Sanitation and Hygiene Program Director

Handwashing with soap is the most effective and inexpensive way to prevent diarrhoea and pneumonia, which kill millions of children every year. Yet it is seldom practiced and difficult to promote. Health related behaviour change remains one of the biggest challenges of our time, and devising effective and replicable approaches that increase long-term handwashing behavior could save millions of lives every year.

It's with this in mind that WMG India created the School Handwashing Program (SHP), which reached 3,200 children in 37 villages in 2012. It's designed for rural communities with limited water access and includes an intensive 10-month follow-up to ensure behavior change, especially in children, the most vulnerable population.

Public health programs often assume that awareness of handwashing benefits will result in increased handwashing. This is rarely true for health behaviours—for example, most people that don't exercise are aware of its benefits. However, sometimes

other factors motivate people, like competition with their peers, social norms, or trendy activities.



We're measuring our program's impact in three ways: 1) monitoring tippy taps built at homes—over 500 to date, 2) monthly hand hygiene spot checks at schools, and 3) before-and-after secret structured observation, where we monitor how many school children are washing their hands before eating lunch and after using the toilets.

Our grassroots impact is leveraged to influence handwashing globally through our multi lingual materials on www.tippytap.org, a resource that has assisted handwashing programs in 12 countries.









By Lisa Shipek, Executive Director

Green infrastructure and water harvesting are greatly needed in Santa Barbara, where winter rains send pollution straight into the ocean and the long dry season in the summer creates a high demand for landscape irrigation. Currently very few people use these systems, and public and private demonstrations of these practices are hard to come by. Watershed Management Group is working to change this.

In May 2012, WMG received funding for a two-year program to create water harvesting and green infrastructure demonstration sites in the city of Santa Barbara and to offer professional trainings and educational workshops for the general public. In August, WMG ran an eight-day Water Harvesting apprenticeship with six professionals from the Santa Barbara region. Senior

Program Manager Catlow Shipek designed and ran the program in Santa Barbara, building on the curriculum of WMG's Water Harvesting Certification, to offer more depth in working with clients and leading hands-on educational workshops in water harvesting.

Program participant, Penny Owens, was able to learn new skills to benefit her job with non-profit organization, Santa Barbara Channelkeeper. "As a participant in WMG's water harvesting apprenticeship program, I was able to see first-hand and gain a better understanding of everything that goes into hosting a water harvesting workshop with community volunteers and property owners," says Penny. "I gained valuable experience in assessing, designing, and implementing several integrated water harvesting systems at residential sites, which has greatly helped me in my role talking with the community and encouraging homeowners to implement green infrastructure."

WMG also initiated a water harvesting subsidy program, offering up to \$1,000 for water harvesting systems implemented through Green Living Co-op workshops. We will be working to implement another 15-20 residential and commercial demonstration sites in the next year with local partners.

WMG Expands the Dialogue with **Green Infrastructure Conference for** 12 Arid West

In March of 2012, Watershed Management Group brought together partners from Arizona, New Mexico, and California to host the Arid Low Impact Development (LID) conference in Tucson, focusing on integrated solutions for green infrastructure. Over 200 attendees from across the arid West shared strategies and inspiration for integrating green infrastructure into their communities—a challenging task, since these practices tend to be tailored to wetter, more temperate environments.

This conference was in true WMG form-we ensured a diversity of participants, mixing many different professional disciplines with community activists and non-



Van Llothier, Stream Dynamics, Inc.

A few years ago, Van Clothier went to a Green Infrastructure conference in Las Cruces, NM. "I met an intense young man who did a killer presentation." That killer presenter was Catlow Shipek, WMG cofounder and Senior Program Manager.

"I had been doing stream restoration in wild areas for ten years. Learning about urban water harvesting changed my

perspective and helped me pull it all together. Now I'm doing both," says Van, who has taken WMG's Water Harvesting Certification Course.

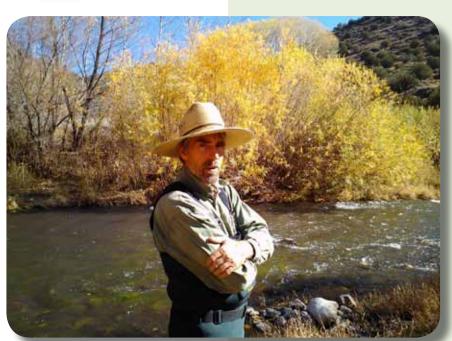
"After seeing Catlow at the conference, I wrote a grant to bring him to the NM Watershed Forum. Since then I've been using WMG as a resource and implementing their methods here in my home town."

Now Van teaches workshops for WMG, including "Urban Stream Restoration," offered this past January. Participants included natural resource managers, Prescott College students, and faculty from the Instituto Tecnologico Superior Cananea, Mexico.

"In the course, we teach people how to read the landscape, how to see subtle changes in topography and vegetation, and become a forensic hydrologist. Where is the water coming from and where's it going? Where did it go and where did it come from prior to urbanization? How can we make best use of the water when it does rain?"

Van is delighted to be involved with WMG, which he considers a true give-and-take partnership: "I'm passionate about partnering with WMG because, of all the intractable problems in the world, water scarcity is one that actually has a graceful resolution that simultaneously benefits people, the environment, our economy, and our ecology. WMG shows us that all you have to do is make a small change, like cutting a little hole in the curb, and you can harvest a great resource for people."

If you would like to learn more about Van Clothier and Stream Dynamics Inc., visit his website at www.streamdynamics.us.





profit organizations. Participants helped develop a green infrastructure research agenda

for arid environments and toured Tucson's green infrastructure sites—many by walking and biking. There were many inspiring speakers, including keynote speaker Andy Lipkis, founder of the Los Angeles organization TreePeople, and a distinctive presentation by WMG's Lisa Shipek that illustrated community-based green infrastructure through movement with the help of modern dance troupe, New Articulations.



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Thanks to all our donors who contributed between 10/1/2011 and 12/31/12.

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Merry & Dudley Lewis Jean Lewis Victoria Ligon Donna Lines Matthew Lowen Vicki Lutrick Tasha Lynch Marsha Ma Holly Hill MacAdam Rachel Ann & James MacAdam Sally Sherman & Art MacDonald Elianna Madril Wendy Burk & Eric Magrane Martha Mann Maggie Marchesky Robert Marks Patrick & Loraine Martin Andrea Martin Kris & Chuck Martin Sarah Landon Martin Marion Matravers Bill & Maria Maytorena Jaime Mazzeo Nadine McCarthy Susan & Mitchel McClaran Patricia McDonald Thomas McDonald Bill McDorman Nelma & Russell McGee Beth & James McGinnis Jennifer McIntosh Robert McLane & Sarah Tarver-Wahlquist Karen Merodias John & Kathleen Miller Julie Miller & Adam Schwartz Kara Mills Jennifer & Dan Mills Megan Mogan Sheel Mohnot Marcia Moreno-Baez & James Collins Walter & Rosa Maria Morrow Jason Morse Rosan Moser Dorothy Motheral Cathy Mullan Bob & Linda Mullins Shirley Muney Mark Murphy Cassie Nelson Karl Newell Dorothy Niemi Maureen & Raymond Noeth Carol Nystuen Kerri Ormerod June Overbaugh Ellen Paige Lucy & Christopher Peerenboom Duke Pellegrom Garth Perry & Lisa Pope Katya Peterson & Pierre Landau Bruce Plenk Emily & Tom Poley Kelly Polowick Dana Price Pat Procaccio Jennifer Psillas Bea & German Quiroga Anastasia Rabin

Kate Blair

Chai Blair-Stahn

Pierre Bondoumbou

Dennis & Matthew Bonilla

Katie Bolger



Patricia DeWitt Stewardship Lircle Member & Legacy Donor

Patricia DeWitt lives in a beautiful adobe house at Milagro, a co-housing community in Tucson where their vision is to "care for and respect one another and the environment." Patricia embodies this vision, not only because she is a co-founder of this green living community, but also in her philanthropic giving to many organizations that share her values.

"I believe in donating. I worked hard. I'm not from a wealthy family. But my needs are met and the universe has been wonderful to me. I believe in giving back."

Patricia believes water conservation is the most important issue facing the Tucson community. She is committed to living a sustainable lifestyle that takes into account the health of our environment and conservation of the earth's resources.



Patricia has also made the ultimate gift to WMG by leaving a legacy for the organization in her estate plan. When asked why she decided to make an estate gift, Patricia says, "I want to leave a legacy, not about myself, but a continuation of my values. I do it because it helps the earth."

If you are interested in considering a legacy gift to WMG, please call Lisa Shipek, Executive Director, at 520-270-4242 or email her at lisa@watershedmg.org.

If you would like to learn more about Milagro, visit their website at www.milagrocohousing.org.



Jean Ramsay Sheila Ranganath & Dave Stewart Eileen Ratajczak Ruth Reiman Martha Retallick Diana Rhoades & Michael Finkelstein Karilyn & Charlie Roach Richard Roati Ezra Roati Loren Robertson **Emily Rogers** Santosh Rohit Jenna & Josh Rosenberg Jonathan Rothschild & Karen Spiegel Maria & Neil Russakoff Erik Ryberg Gail Ryser Michel Saint-Sulpice Amy Salvato Heather Samec Sherry Sass Gordon Satterlund Joanie Sawyer Josh Schachter Wil & Mai Ho Schaefer David Schaub & Laura Laughran Dan Schnoll

Rochelle Hess Schwartz

Ivv Schwartz

Marshall Schwartz Jan Schwartz & Judith McDaniel Melaney Seacat Maria Seiferle Preeyanka Shah Sue & Sandy Shank Ronald Sharp Meipei She Ruby Sheffer David Shipek & Melissa Defoor Nicolas Siemsen Kieran Sikdar & Corin Marron loe Silins Nicole & Scott Silvester Julie Teel Simmonds Barry Simpson Rhiwena Slack & Elliott Kelly Tina K. Sleeper Will Smallwood & Meghan Mix Cecelia Smith Dmitria Smith **Brad Smith** Evren Sonmez Ismael Soqui Karla Spiegler Stephanie & Adam Springer Gautam Srikishan Hemang Srikishan Jan Staedicke

Vincent Steiner Mavis & Harold Stevens David Stevenson James & Janice Stevenson Linda Arlene Stigen Jim Strobel Jane Strohm Vance & Lina Susee Tory & Jason Syracuse Liz Tang Rebecca Tarantino Janet Taylor Josephine Thompson Camila Thorndike Daniel Thorndike Melody Timpson Bart Tooker Gav Townsend Carol Townsend & Charles Cole Celeste Trimble Cyndi Tuell Ipera Tusi Lucas Tyler Rachel Van Daalwyk Jenna Van Laningham & Rosamond Finley Edwin & Joyce Verburg George Villec

John Villinski

Lilian von Rago MJ & Sebastian Vuinovich Susan Waites Ted Wallach Joan Warfield Dr. Barbara Warren Rick Weisberg Jesse Westad Laura & Joseph Whelan Gerry & Liz Whitaker Chris Wilke Scott Williams Susan Willis Marc Wishingrad Barbara Wishingrad Ryan Wood & Ericka Cero Wood Chloe Woodruff Louis Woofenden Simone Wren Alley Yerger-Hendricks Fang Yong Yu Loraine Zagula Janet Zampieri Alan Ziblat Katrina Ziegweid Ross Zimmerman Karen Zimmermann Claire Zugmeyer & Sky Jacobs

Sheela Vishwanath

Partners

Tucson Region Partners

Agua Caliente Elementary School Anza Trail Coalition of Arizona

Apollo Middle School

Arizona Department of Environmental Quality

Avalon Gardens

Barrio Hollywood

Barrio San Antonio

Bernalillo County, New Mexico

BICAS

Borton Magnet School

Challenger Middle School

City of Phoenix

City of South Tucson

City of Tucson Department of Transportation

City of Tucson Environmental Services Department

City of Tucson Mayor's Office

Community Food Bank of Southern Arizona

Coronado Heights Neighborhood Doolen-Fruitvale Neighborhood

Dr. Charles Gerba, University of Arizona,

Department of Soil, Water, and Environmental Science

Drachman Institute

Dunbar/Spring Neighborhood

Elvira Neighborhood

The Fairfax Companies

Food Conspiracy Co-op

Friends of the Santa Cruz River

Garden District Neighborhood

Glenn Heights Neighborhood

House of Neighborly Service

Ironwood Tree Experience

Ironwood Tree Experience

Jefferson Park Neighborhood

Manzo Elementary School National Outdoor Leadership School

Native Seed SEARCH

David Omick

Pima Association of Governments

Pima Community College

Pima County Department of Environmental Quality

Pima County Regional Flood Control District

Primavera Foundation

PRO Neighborhoods

Pusch Ridge Christian Academy

Rincon Heights Neighborhood

Rincon High School

Rio Rico High School Interact Club

Rio Rico High Scho-Rio Rico Properties

Romeo Tree Service

Samos Neighborhood

Santa Cruz County, Public Works

The Sonoran Institute

St. Mark's Presbyterian

Summit View Elementary School/Sunnyside School District

Sunnyside Neighborhood

Tierra y Libertad

TreePeople

Tucson Audubon

Tucson Clean and Beautiful

Tucson Water

UA Biosphere 2 (Mitchell Pavao-Zuckerman)

UA Water Resources Research Center

University High School

University of Arizona Bureau of Applied Research in Anthropology (Dr. Diane Austin)

University of Arizona Environmental Research Laboratory

University of Arizona Institute of the Environment

University of Arizona Renewable Energy Network

University of Arizona Water Resources Research Center

University of Arizona Water Sustainability Program

Walter Douglas Elementary School

Wheat-Scharf Associates



City of Phoenix Parks and Recreation

City of Phoenix Street Transportation Department

City of Scottsdale's Green Building Program

Desert Botanical Garden

Life's a Garden

Montessori Academy

Mountain States Wholesale Nursery

Phoenix Public Market

Primera Iglesia Metodista Unida

Roosevelt Row Community Development Corporation (CDC)

Sky Harbor Neighborhood Association

Southwest Autism Research & Resource Center (SARRC)

Valley Permaculture Alliance

Santa Barbara Region Partners

Arcadia Studios

Ayni Gallery

City of Santa Barbara Water Conservation Program

Environmental Horticulture Department, Santa Barbara City College

Explore Ecology

Hopedance Media

Mesa Harmony Garden

Permaculture Guild of Santa Barbara

Quail Springs Learning Oasis and Permaculture Farm

Santa Barbara Channelkeeper

Santa Barbara Permaculture Network

Surfrider Foundation

Watershed Resource Center

Other Southwest Partners

City of Flagstaff, Arizona

City of Sierra Vista, Arizona

City of Silver City, New Mexico

Cochise Water Project

Dryland Solutions

Lake Havasu City, Arizona

Ponderosa High School

Stream Dynamics Taylor Bird Enterprises

Water Wise Program, University of Arizona Cochise County

Cooperative Extension

International Partners

AMURT, Burkina Faso

Asociación de Reforestacion de Ambos Nogales (ARAN), Mexico

Comisión Estatal de Agua (Sonoran state water utility), Mexico

Grampari - Initiatives of Change, India

Instituto Tecnológico de Nogales, Mexico

Grant & Foundation Funding

Grant Funding

Arizona Department of Environmental Quality

Arizona State Forestry

Border Environmental Cooperation Commission

Tucson Water

U.S. Environmental Protection Agency

U.S. Fish and Wildlife Service

Foundation Funding

Asian Indian Community Foundation of Western New York

Central Arizona Project

Connecting Communities Foundation

Kaimas Foundation

Pro Neighborhoods Walton Family Foundation

Jeff and Connie Woodman Foundation

Financial Report

Revenue and Support

Capital gifts	\$	286,087
Grants	\$	269,729
Program income	\$	218,728
Donations	\$	193,593
In-kind staff time, goods & services	\$	51,417
Interest	\$	1,016
Total support & revenue	\$ 1,020,570	

Expenses

Program services

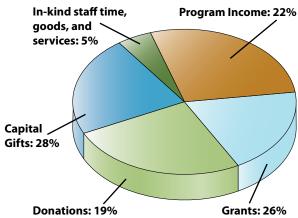
Greening Urban Watersheds	\$ 152,652
Green Streets - Green Neighborhoods	\$ 126,987
Green Living Co-op	\$ 124,527
Watershed Technical Trainings	\$ 103,512
International (India & Burkina Faso)	\$ 84,214
Demonstration Sites	\$ 24,193
Schoolyard Water Education	\$ 12,283
Conserve to Enhance	\$ 10,144
Community Water Coalition	\$ 4,935
Total Program services	\$ 643,446

Admin and Fundraising

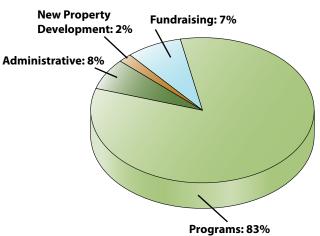
Total supporting services	\$ 134,141
Fundraising	\$ 54,749
New Property Development	\$ 17,716
Administrative	\$ 61,676

*Report for Fiscal Year of Oct 1, 2011 - Sept 31, 2012

Revenue ., Program



Expenses





Total Expenses

ARIDLID Conference Sponsors

ADS Pipe

American Society of Landscape Architects - Arizona Chapter

Arizona Department of Environmental Quality Arizona Planning Association - Arizona Chapter Arizona State Forestry Department Central Arizona Project

Contech

Davey Resource Group The Fairfax Companies GeoSystems Anaylsis, Inc.

Stantec

Tucson Water

United States Forest Service

Water in the Walls

Wheat Scharf Associates

Major Business Sponsors

777,588

Alexander-Carrillo Consulting
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Borderlands Brewing Company
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Food Conspiracy Co-op
Lil' John's Excavating
Ordinary Bike Shop
Originate Natural Building Materials
Renee's Organic Oven
Romeo Tree Service
Trisports



Because of You!

2012 marked a turning point in Watershed Management Group's financial maturity. We received our first legacy gifts, created a major donors program, and completed our first financial review. Thanks to your donations, we have diversified our program services to include more advocacy and policy work along with a greater depth in watershed programming including soil health and river and wash restoration.



PO Box 44205 Tucson, AZ 85733

